

MARCEL CORBEIL

STRATEGIC SALES & BUSINESS DEVELOPMENT

AEROSPACE | AUTOMOTIVE | INDUSTRIAL
PRECISION MFG. | ENGINEERED PRODUCTS
SEAMLESSLY BILINGUAL: ENGLISH / FRENCH

I Will Win More of the Right Business!

Commercial expertise for sustainable revenue, stronger margins and disciplined execution.



Let me grow your sales by deploying AI tools integrated to my 25+ years of business development experience.

I help manufacturers and technology businesses sharpen go-to-market strategy, secure new customers and improve sales execution - locally and internationally.

An exceptionally sharp, principled negotiator whose personality and character naturally build trust and sustain long-term relationships.

Fluent in English and French, I bring senior-level experience representing complex products, developing markets and aligning teams around measurable commercial outcomes.

FROM MARKET OPPORTUNITY TO PROFITABLE GROWTH

I am an extremely sharp negotiator with a personality and character that develops & maintains long-term relationships with ease. Proficient at engaging the client and tendering compelling ROI presentations at all levels of management through to C-Level executives. Methodical, meticulous & tenacious in my business development strategies, I create robust pipelines of opportunities with exceptionally high closing ratios at above average margins that will not merely meet, but consistently exceed business unit as well as corporate objectives.

If you need an experienced sales leader to open markets, improve commercial execution or represent a product or territory, let us discuss the mandate and the results that matter most.

On your terms Full or Part Time

LET'S START A CONVERSATION

514.333.6399



info@marcelcorbeil.com

Reply to the accompanying email to connect with Marcel

